

David Cuff



It all started back when...

# Four Old School Principles of Success



**BNI: Dual County Dynamos**

# Four Old School Principles Of Success

1

Goals

2

Relationships

3

Self-Discipline

4

Time



# Four Old School Principles Of Success

1

## Goals

Set Real Action Items

Not an existential vacuum but tangible steps and processes to act out the story you wrote.

You Write Your Life Story

Fate is a terrible story writer. Take ownership of your story and write a good one!

Reverse Engineer Your Life

Start with what you would like to hear said of you by family, friends, and clients.

## 2 Relationships

### Four Old School Principles Of Success

- No one is an island
- Who is relying upon you?
- If your relational values include honesty, integrity, and mutual respect you will attract those type of people and clients.



# 3 Self-discipline

## Four Old School Principles Of Success



4

Time

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Patience



Emotional Energy



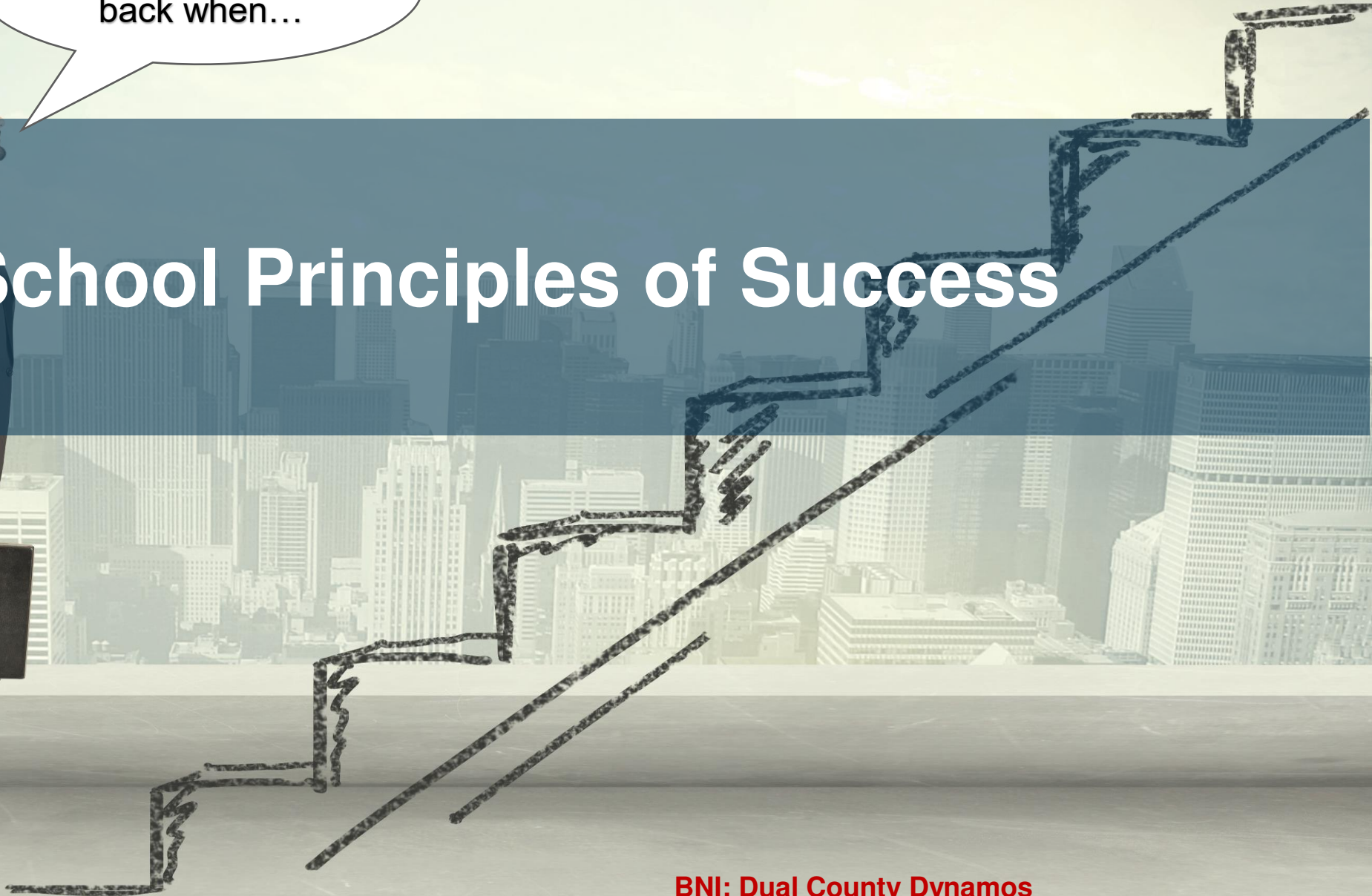
Endurance

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